

Frequently Asked Questions (FAQs)

? Question: What is INDEE?

💡 Answer: INDEE stands for an **Exclusive** prestigious **INTERNATIONAL INDIAN ENGINEERING EXHIBITION** being organized by **EEPC**, a premier export promotion council of India. The Council has been organizing **INDEE Exhibitions** since **1977**. It has successfully organized **18** such exhibitions year after year in different countries and all parts across the world.

Hence, INDEE is a very important exhibition as it showcases the “full might” of the India's finest Engineering Products & Industry. It gives a magnificent platform and opportunities to the Indian companies and exporters to create greater awareness and forge important business links & partnerships and set base & establish ties culminating into prospective business worldwide.

The 19th INDEE organized by EEPC is being held in Kaula Lumpur, Malaysia, during September 2008. **INDEE brings Indian products & services to the best in the global space to provide worldwide business linkages. INDEE Shanghai in China will be 20th such exhibition in a row.**

? Question: What are the official dates of INDEE – SHANGHAI?

💡 Answer: INDEE – SHANGHAI will be held from 4-8 November, 2008.

? Question: What is the Venue?

💡 Answer: Shanghai New International Expo Centre (SNIEC), No. 2345 Longyang Road, Pudong New Area, Shanghai 201204, P. R. China at **HALL W1** which is the **FIRST HALL** near to the Main Registration Area and thus there is a **Unique Location Advantage** for the participants in INDEE Shanghai. The hall is well connected and comprises all facilities.

**See the Annexure 1*

? Question: Will INDEE – Shanghai be a stand-alone exhibition?

💡 Answer: No. INDEE – Shanghai is being held in conjunction with “China International Industry Fair (CIIF) 2008” coinciding with **Metalworking & CNC Machine Tool Show** which is concurrent show covered under China International Industry Fair (CIIF) 2008.

Hannover - Messe International GmbH and Hannover Fairs Shanghai Ltd. are also the organizers of the Exposition.

? Question: Is CIIF 2008 an important show?

💡 Answer: CIIF 2008 is a premier industry show in China. Started in Dec. 1989, CIIF is now **9 years old** and hence an **Established Exhibition** which attracts a great gathering of professional exhibitors, buyers & professional visitors. The previous CIIF event attracted over 95,000 business visitors, from 65 countries, 30 domestic provinces, and 280 cities.

CIIF 2007 – Retrospective

95,088	Professional Visitors
104,220	Square Meters Exhibition Size
1,775	Exhibitors
377	Overseas Exhibitor Booths
1398	Chinese Exhibitors Booths
356	World Top 500 and Leading Enterprises
59	Forums & Seminars

About 1,10,000 business visitors are expected this year.

CIIF 2008 will have the following specific shows:

- Metalworking and CNC Machine Tool Show (MWCS)
- Industrial Automation Show (IAS)
- Energy Show (ES)
- Information & Communication Technology Show (ICTS)
- Environmental Protection Technology & Equipment Show (EPTES)
- Key technology & Equipment Show (KTES)
- Scientific & Technological Innovation Show (STIS)

*One of the major events of the world, **WORLD EXPO 2010** will also be organized by CIIF organizers which in itself explain their Magnitude, Experience and Reputation internationally. World Expo is being organized since 1851 across the globe after every 5 years and this is the second time when China is hosting this exposition.*

Shanghai will host the World Expo in 2010 and plans to invest billions of dollars in new urban infrastructure to prepare for this momentous event.

? Question: Who are the organizers? Has EEPC partnered with, or getting support from – any agency for the show?

👤 Answer: India will get support from the organizers of the exposition for promoting INDEE Shanghai in the region.

Organizers:

- Ministry of Commerce, China
- Ministry of Science & Technology, China
- Ministry of Information Industry, China
- Chinese Academy of Science, China
- Chinese Academy of Engineering
- China Council for the Promotion of International Trade (CCPIT)
- Shanghai Municipal People's Government
- National Development and Reform Commission, China
- Ministry of Education, China
- Commission of Science Technology and Industry for National Defense, China

Co-organizer: China Machinery Industry Federation.

Show Management: Shanghai World Expo (Group) Co., Ltd.
Hannover-Messe International GmbH
Hannover Fairs Shanghai Ltd.

EEPC's MOU with CCPIT: EEPC has also partnered with China Council for the Promotion of International Trade (CCPIT) for B2B Match Making, to bring prospective buyers for the Indian Participants and for spreading awareness of INDEE Shanghai. CCPIT today comprises of enterprises and organizations representing the economic & trade sectors in China and has membership strength of 4000 existing trade enterprises. It is the most important and the largest institution for the promotion of foreign trade in China.

? Question: Why EEPC has chosen China?

👤 Answer: EEPC's decision to go to China has come up after research & study. The findings of study states that:

CHINA IS A TRILLION DOLLAR MARKET

- **Largest Importer of Engineering Goods:** China ranks FIRST as an importer of engineering goods & machinery in the world. India is still to tap this vast potential in the region.
- **India has still to explore the potential:** China's import of engineering goods in 2007 (at 4-digit level of HS Codes) was USD 295.35 billion but India's share was meager 0.54 %. India's engineering export to China was USD 1346.41 million in 2006-07.
- **Trade Prospects:** Though India-China trade grew by 55% during 2007 to reach \$39 billion, a target of USD 60 billion has been set as a target for bilateral trade by both the countries, to be achieved by 2010.
- **China's Investment & Joint Ventures:** Moreover, China ranks 63rd as an investor in India. There are many Indian companies – mostly from IT and engineering sectors – operating in China.
- **Abundant opportunities:** The opportunities available in China are abundant but they are yet to be explored by India. EEPC is providing that platform and that too on a large scale.

Indians' Success Story in China: Prospects for Indian Business in China is evident from the success stories of various Indian companies which have established Joint Ventures with Chinese companies to explore the entire China market and are scaling heights viz.

- 1) Tanti group of companies, the promoters of Suzlon Energy Ltd, jointly with Bahrain-based Arcapita Bank, has acquired Honiton Energy Holdings, a Chinese wind energy firm. Suzlon Energy Ltd has a significant presence in China through Suzlon Energy (Tianjin) Ltd, a wholly owned subsidiary of the company. In 2005-06, Suzlon had set up an integrated manufacturing facility in the eastern Chinese port city of Tianjin with an investment of \$60 million.
- 2) Bharat Forge (BFL) acquired a 52 per cent stake in China's largest foundry unit, FAW Corporation, to become FAW Bharat Forge (Changchun) Co. The JV has catapulted BFL to become the largest player in forgings & castings in China.
- 3) As many as over 20 Indian auto component makers, which include big players such as Talbros, Ashahi Glass, ZF Steering Wheels, GNA Axles, Luxite and Sundaram Brake Linings, are winging their way to China to see the possibility of setting up manufacturing plants in the country.
- 4) Tractor and utility vehicle maker Mahindra & Mahindra will pick up majority equity in a joint venture it will form with China's third largest tractor company, Yancheng Tractor.

? Question: China is the leading exporter of engineering products, would they buy my product?

👉 Answer:

“China is a competitor to India and so no scope for Exports” ----- a MYTH

To elaborate on the myth about China, here is a SWOT Analysis on India – China Trade. The findings of the Analysis are:

SWOT ANALYSIS

STRENGTHS FOR INDIA

- China is India's number one trading partner. From China's side, India is one of its top ten trading partners. However, China's trade with India is growing much faster than with any of the other nine.
- China lacked domestic technological know-how and had to rely on imported intermediate products and capital goods for its production and exports.
- China Lacked Qualified Engineers & Skilled Labour as compared to India which can make technically efficient products. China just uses its abundant labor to assemble products for exports making it **World Factory to re-export**.
- China is a competitor to India but for the final products. For making these final products China is dependent upon large imports of intermediate goods for example raw materials, parts and components, accessories, and packaging materials from abroad and thus re-export the final products in bulk. And India has the potential to cater to increasing Chinese demand for intermediate goods.

- China earns profit through cheap labour utilization and production in volumes but China lacks Productivity and Quality as compared to India.
- Moreover because of China's One Child Policy, its advantage of cheap labour is near to closing stages, India is expected to have 1.6 billion people and 220 million more workers than China.
- Even in the race of voluminous production, China is excessively utilizing its resources and adversely affecting the climate.

Therefore, all of above factors states that Indian industry should now start focusing on China as this is the MOST OPPORTUNE TIME to foothold the market.

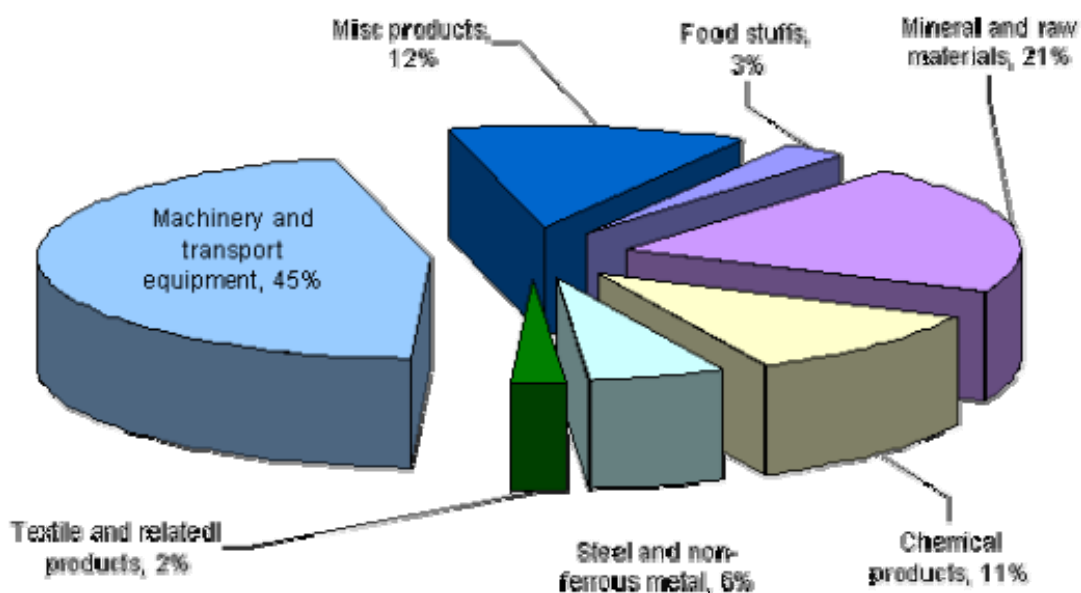
WEEKNESSES IN INDIA

- Our attitude of not questioning a tradition is our biggest weakness.
- India is missing a major opportunity to share in China's total exports.
- Indians are skeptical and has fear of competition from China though the competition does not prevail in all industry segments.

OPPORTUNITIES FOR INDIA

- Trade between the two countries has expanded by 55% during 2007 to reach \$39 billion.
- Target of USD 60 billion has been set to be achieved by 2010.
- China is the world's largest machine tool consumer and importer in a row of six years.
- China imported US\$11.13 billion worth of machine tool and tools in 2006, recording an increase of 11.58% over the previous year though India had a meager 0.1% share in this market.
- China imported a total of USD 2.2 billion worth hand tools and small cutting tools in 2007.
- 75% of the CNC machine tools purchased in China were manufactured by international companies.
- China ranks 63rd as an investor in India. So, there are increasing possibilities of Joint Ventures & Collaborations.
- India currently ranks the world's eleventh greatest energy producer, accounting for about 2.4% of the world's total energy production.
- Increasing impact of industries on climate forces China for increasing energy efficiency and thus there is huge upcoming demand for environment protection technology & equipment, alternate fuel vehicles etc.

China's Imports by Category of commodities



India's Share in China's Global Import (Figures in US \$ MN)

Commodity	Import from India	Import from World	India's Share %	Import from India	Import from World	India's Share %
	2006 val.	2006 val.		2007 val.	2007 val.	
Cutting Tools	6.25	1844.02	0.34	7.00	2123.64	0.33
Electric Power equipment & Parts	122.71	14959.36	0.82	164.75	17551.13	0.94
Fabricated Steel Structure	3.44	1094.00	0.31	4.18	1394.48	0.30
Forgings	10.29	693.14	1.48	7.57	1015.56	0.75
Industrial castings	15.09	4968.23	0.30	23.66	5780.01	0.41
Sanitary casting	8.49	2731.85	0.31	13.41	3100.72	0.43
Steel Pipe	10.04	3277.26	0.31	2.57	3390.87	0.08
Instruments all Types	43.64	40387.94	0.11	45.70	50723.21	0.09
Machine Tool	4.79	9226.35	0.05	7.64	9376.82	0.08
Pumps all types	1.94	2141.13	0.09	5.01	2703.61	0.19
Other Construction Machinery	2.60	4297.98	0.06	9.66	5602.25	0.17
Other Industrial Machinery	9.51	4874.49	0.20	12.67	11669.22	0.11
Tractors & Agricultural machinery	0.01	538.25	0.00	0.82	560.55	0.15
Sugar Machinery	0.01	28.59	0.05	0.00	17.99	0.00

***See Annexure 2 for details about India's major engineering goods export to China with growth rate.**

THREATS FOR INDIA

China's major partners for imports are Japan, EU, South Korea & TAIWAN. India is still lagging behind. Threat for India is its own Vision towards China.

China Market is for those who can think beyond traditional outlook.

China's major strength is in Non engineering sector like Electronics, Textiles etc. but for sourcing engineering intermediate goods, China looks at Japan, Korea & Taiwan. If India can provide the products that China needs at economical rates by utilizing their strength of higher productivity & technology, then India can create a larger niche for itself. India's burgeoning exports to China is the evident of this fact that there is a big market for Indian products. Indian industry has to just explore their need. And EEPC provides you the opportunity at the right time. If Indians can set up there base at this time, then there are enormous opportunities and wider positive implication for future. INDEE SHANGHAI IS A SHORTER AND SMARTER ROUTE TO CHINA.

THINK BEYOND THINK INDEE SHANGHAI

 **Question: Why should we go with EEPC to China?**

 **Answer:**

Cost Effective: EEPC provides the participation at highly subsidized rate under MAI Scheme of GOI.

Direct participation cost	= Euro 280 per sq mts but
Participation cost through EEPC	= Only Euro 180 per sq mts at Early Bird rate
Savings	= Euro 100 per sq mts.


1 CBM Cargo free: Spin-off Benefit to Members: In facilitate our members to carry product samples and equipments for display during INDEE Shanghai, **EEPC is offering 1 CBM Cargo free from Nhava Sheva, Mumbai to Shanghai.** Under the scheme, members will only have to pay for some additional charges like documentation charges, translations, etc. The last day for the shipment of exhibits is 15 September 2008. The details are available in the Shipping Manual.

Moreover, there is gamut of following benefits which may not be available or cost very heavily on individual basis:

- **Extensive Publicity/ Promotion.**
- **Best Location** in the trade fair complex near the entrance & main registration area.
- A unique **B2B programme** (matchmaking).

- **Importers Database** before hand.
- Reach a **huge clientele** with minimal effort.
- Building “**Brand India**” and credibility with EEPC.
- Full time **Help Desk** at the Exhibition ground for instant help.
- EEPC’s **Business Center** can be used as a camp office where all communication facilities will be available against usage cost.
- **Visitor’s details** will be available at EEPC Booth during INDEE.
- **Yellow pages** will be available for reference.

Question: Why INDEE China is being held in Shanghai?

 **Answer:** Shanghai is known as the ‘Paris of the East’ and the ‘Queen of the Orient’. Shanghai is also referred as a future global city.


Shanghai is the industrial, financial, and commercial center of China. It is the largest city in China in terms of population & is one of the largest urban areas in the world. It hosts a concentration of manufacturing activity in key industries as automotive, electronics, telecommunications, machinery, textiles, iron and steel, and petrochemicals etc.

Shanghai Provincial Area accounts for 12% of exports from China, 15% of imports into China and 13% of total Chinese trade. India's trade with Shanghai reached US \$ 1.75 billion in 2005. India’s exports to Shanghai increased by 14.3% in 2005 , reaching \$ 925 million. Shanghai is the only province in East China with whom India has a favourable trade balance.

Shanghai is also one of the leading & busiest ports by cargo tonnage. Shanghai’s Yangshan deep water port is the largest port in the world. About 25 percent of China's total exports pass through Shanghai's ports. A record 55000 ships, including 23000 container ships, berthed at the port in 2006. The port handles shipping routes reaching more than 300 ports worldwide.

In 2007, Shanghai’s nominal GDP posted a 13.3% growth to 1.2 trillion Yuan. Even the World Expo 2010 will be hosted by Shanghai and billions of dollars will be invested to develop new urban infrastructure in Shanghai to prepare for this significant event.

Question: How will INDEE be promoted in China?

 **Answer: Support by no. of Chinese Govt. Departments:** INDEE Shanghai is supported by various departments of Govt. of China for Visitors promotion which are also the organizers of China International Industry Fair (CIIF).

Tie up with CCPIT: EEPC has also tied up with China Council for Promotion of International Trade (CCPIT) for B2B Match Making as per the Indian participant’s product profile and for promoting India’s large scale presence at the Exposition.

Mass media Campaign: EEPC is running a mass media campaign for generating awareness about India’s engineering industry in China and neighboring countries.

In addition, EEPC is undertaking a targeted direct marketing campaign through direct mailers, emails, road shows & web promotions to inform the China Industry about India’s participation and also inviting them to visit and initiate business dialogue with participating Indian companies.

? Question: What are the most potential products for export from India to China?

💡 Answer:

Metalworking & CNC Machine Tools : Cutting Machine Tools, Metal Forming Machines, Non-traditional machines and special purpose machines, Machine Tool Components And Auxiliary Equipments, Numerical control systems, digital readout units, machine tool apparatus, Abrasive, cutting tools, tooling fixture & related products, Inspection and Measuring Equipments

Key Technology: The large-scale Petrochemical Equipment, the large-scale Coal Chemical Industry complete Set of Equipment, large-scale Hot and Cold Rolling, Sheet complete Set of Equipment, the large-scale Underground Coal integrated Mining Equipment, the large-scale construction machinery, New Textile Machinery, New big HP agricultural Equipment etc

Energy: Primary Energy, Power Stations, Power Generating, Electrical Energy Conversion, Distribution, Transmission and Conduction, Power Electronics, Measurement and Control Equipment for Power Engineering, Technical Building Installations & Building System Technology, Regenerative Primary Energy Sources, Renewable Energy

Industrial Automation: Mechanical & Electrical Engineering Equipment and Accessories, Industrial IT & Software, CAD & CAM Systems and ERP Solutions, Microsystems Technology and Nanotechnology, Telecommunication and Network, Information Security, Electronic Components and Devices, Instruments - all types

Environment Protection Technology & Equipments: Water Treatment Technology and Equipment, Waste Disposal and Recovery and Utilization Technology and Equipment, Measuring, Control and Laboratory Technology, Energy-Saving Technology and Equipment, Fume Purification and Air Extraction, Circulated Economy, Vehicle Energy-Saving Technology and Equipment

Scientific Technology & Innovation: Achievements from Scientific and Technological Innovation by Enterprises, Research Institutes, Design Technical and Consultancy Services, Engineering Process Outsourcing (EPO)

Information & Communication Technology: Telecommunication and Network, Hardware and Software, Information Security, Display and AV Products, Electronic Components and Devices, Electronic, Integrated Circuits Light Electronics technology, Navigation, Remote measure, Remote control, Remote technology

? Question: What should we do to participate?

💡 Answer: Please fill in the application form and send it to your nearest Regional office of EEPC along with Demand Draft drawn in favour of Engineering Export Promotion Council.

? Question: Minimum booking area?

💡 Answer: For built up booth: 9 sq. mtrs. And further in multiples of 3 sq. mtrs.

? Question: What are the participation charges?

💡 Answer:

Booth Type (Built-up booths)	Booth Charges (In Euro)		Booth charges (in INDIAN RUPEES)		Total Cost to participant after 30 th August, 2008 (In INR)	Early Bird Rates before 30 th August 2008 (In INR)
	Early Bird before 30 th August 2008	After 30 th August 2008	Booth charges	Service Tax @12.36%		
9 SQM one side open	1620	1800	126000	15570	141570	127413
9 SQM two side open	1944	2160	151200	18684	169884	152901

One side open booth : Euro 200 per sq. mtr. or Indian Rs. 14,000/- per sq. mtr.
+ Rs. 1,730/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 240 per sq. mtr. or Indian Rs. 16,800/- per sq. mtr.
+ Rs. 2,076/- per sq. mtr. as deposit towards Service Tax.

Early Bird Rates

One side open booth : Euro 180 per sq. mtr. or Indian Rs. 12,600/- per sq. mtr.
+ Rs. 1,557/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 216 per sq. mtr. or Indian Rs. 15,120/- per sq. mtr.
+ Rs. 1869/- per sq. mtr. as deposit towards Service Tax.

Notes:

(a) Early bird rates are applicable to those who will confirm their bookings on or before 30th August, 2008.

(b) If payment is made in INR then service tax will be charged @ 12.36%. In case Service Tax is not charged, the deposit will be returned to participants.

(c) Participants of INDEE – Kuala Lumpur will get 5% discount over and above the subsidized rates stated above.

? Question: Is there any financial assistance?

Answer: The Exhibition is under Market Access Initiative (MAI) Scheme of Govt. of India. There is no direct reimbursement but under this scheme the participation charges are kept substantially lower in advance as compared to the Direct Participation charges. Therefore, the subsidy is given in advance.

? Question: What are the Show Dates & Hours?

Answer:

Stand assembly	: Nov. 1-2	8:30-18:00
	Nov. 3	8:30-15:00
Duration of show:	Nov. 4	10:00-17:00
	Nov. 5-7	9:30-17:00
	Nov. 8	9:30-16:00
Dismantling	: Nov. 8	16:00-20:00
	Nov. 9	8:30-17:00

? Question: What about shipment of exhibits?

Answer: In order to facilitate shipment of exhibits, council will appoint a shipping agent **who will carry your 1 CBM cargo free**. The complete details are available in the Shipping Manual.

? Question: Does EEPC assist in Travel and Hotel Accommodation?

Answer: Council will assist participants in locating suitable air lines and hotels at China at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

? Question: What about ordering additional services like hostesses, extra furniture, mobile chip, etc.?

Answer: All confirmed participants will be sent an exhibitor manual giving forms for ordering additional services. Please take a note of the deadlines mentioned for each of the services for avoiding any last minute disappointment.

? Question: Will there be a special catalogue of Indian exhibitors?

Answer: A separate exhibitor's catalogue of the participating companies will be prepared by EEPC. The same will be available for the reference in all offices of the EEPC including foreign offices where importers are visiting regularly. In addition the brochure will also be sent to the Embassies and Consulate Offices.

? Question: How to obtain Visa for China?

💡 Answer: Council will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of Visa for the show. However, issuance of Visa is sole discretion of Embassy of China in India. The details of the procedure can be obtained from the website of China Embassy in India, www.chinaembassy.org.in.

? Question: What is the last date for confirming participation?

💡 Answer: Full payment should be made along with application form, duly filled in latest by 15th September, 2008.

? Question: Can cancellation be made after confirmation?

💡 Answer: Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before 21st September 2008. Any cancellation after this date would result in 100% forfeiture.

? Question: Is there any Website for the event?

💡 Answer: EEPC has set-up a dedicated website www.eepcindee.com featuring various aspects of INDEE-SHANGHAI.

? Question: What is the Time difference between India and China?

💡 Answer: China is 2.5 hours ahead of India.

? Question: What is the currency of China and the conversation rate?

💡 Answer: Currency of China is Yuan (CNY) or Renminbi. The exchange rate as on 21st August 2008:

1 US\$ = 6.849 Chinese Yuan, 1 Chinese Yuan = INR 6.357

? Question: How is the climate in Shanghai during November?

💡 Answer: The average temperature of November in Shanghai is about 18.3°C and the monthly precipitation 60.5 mm.

? Question: What are the common languages spoken in China?

👤 Answer: The official language is Mandarin Chinese. But Business community can converse in English also. Among the enormous number of local dialects, large groups speak Cantonese, Shanghaiese (also known as Shanghainese), Fuzhou, Hokkien-Taiwanese, Xiang, Gan and Hakka dialects in the south. Mongolia, Tibet and Xinjiang, which are autonomous regions, have their own languages. Translation and interpreter services are good. English is spoken by many guides and in hotels.

Useful Chinese words for Your Journey to China

- Hello – nee-how
- Good bye – dsai-jin
- Excuse me – dwee-boo-chee
- Thank you – shie-shie
- Please - ching
- Never mind – boo-yao-jin
- I understand – wo dong le
- I don't understand – wo boo dong
- Where is it – ta dsai na-r
- How much is it (cost) – duo-shao-chian
- Do you speak English – nee hway shuo ying-yu ma
- My name is – wo shing
- Pleased to meet you – shing hway
- What's your name – nin gway shing
- How are you – shen-tee hao ma
- Fine, thanks. And you – hen hao, shie-shie. Nee ne
- America – may-guo
- China – jong-guo
- What a lovely day – tian-chee jen-hao
- That was a lovely meal – jer-dwun fan ch-de hen shoo-foo
- Leave me alone please – ching nee dso ba
- You look great – nee jen piao-liarng
- See you soon – hway-jian
- Help – lai-ren na!
- Go away – dso-kai!
- Leave me alone – doo-yao chan wo!
- I'm ill – wo shung-bing le
- I'm lost – wo mee-loo le

Numbers

0 – ling
1 – yee
2 – er (liarng)
3 – san
4 – s
5 – woo
6 – lio
7 – chee
8 – ba
9 - jio
10 - sh
100 – yee-bai
1,000 – yee-chian
10,000 – yee-wan

Emergency Phone Numbers:

Listed below are the emergency phone numbers in Shanghai that you may find helpful.

Emergency and Useful Tel. No.	
Police	<ul style="list-style-type: none">• Emergencies: 110 (foreigner's section: 63215380)• Fire: 119, 63213535• Ambulance: 120, 63240898
Weather Information:	121, 63228779
Tel No. Enquiry:	114
Train information:	63179090
Airport enquiry:	62688918
Ship enquiry:	63261261
Long distance enquiry:	116
Long Distance Domestic:	113
Long Distance International:	115
Time Inquiry:	117

Indian Consulate General in Shanghai:

Mr. Prakash Gupta

Consul (Commercial & Consular) & HOC

Consulate General of India

1008, Shanghai International Trade Centre

2201 Yan An Xi Lu

Shanghai - 200335

Fax : (86 21) 6275 8881

Tel. : (86 21) 6275 8882 / 8885 / 8886 / 62199234

E-Mail : ccom@indianconsulate.org.cn, cgoff@indianconsulate.org.cn

Website: www.indianconsulate.org.cn

List of Consulate Officials:

Mr. Vishnu Prakash, Consul General, Email: cgvp@indianconsulate.org.cn Extension Number: 16

Mr. Prakash Gupta, Consul(Com&Cons), Email: ccom@indianconsulate.org.cn Extension Number: 21

Mr. Swapan Chattopadhyay, Consul(Cul&Inf.), Email: cinf@indianconsulate.org.cn Extension Number: 20

Mr. Amarjit Singh, Vice Consul, Email: vcons@indianconsulate.org.cn Extension Number: 14

Mr. H.K.Giri, Vice Consul, Email: cgoff@indianconsulate.org.cn Extension Number: 16

Mr. P.K.Shukla , Vice Consul, Email: commerce@indianconsulate.org.cn Extension Number: 17

Embassy of India, Beijing:

Address in Beijing

1, Ritan Dong Lu, Beijing 100600

Tel: 65321908 (For English/Hindi speakers, manned round the clock)

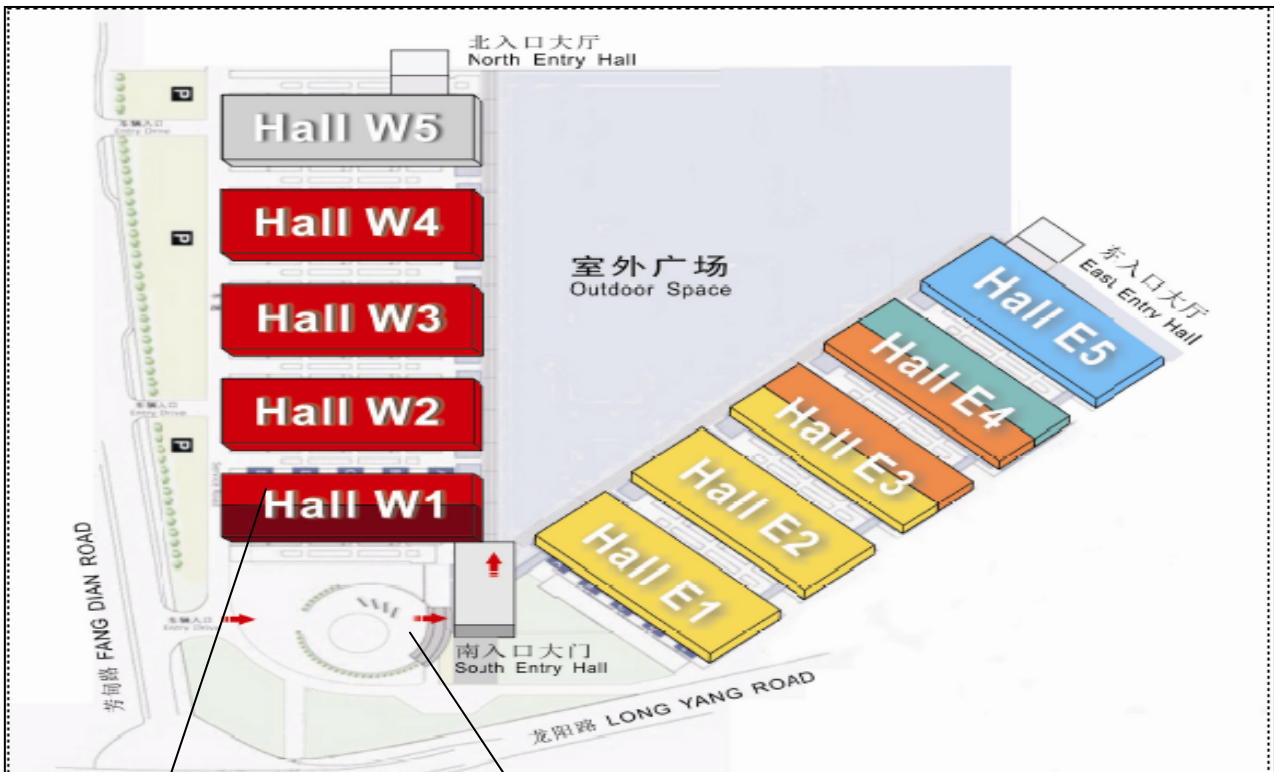
65321856 (For English/Chinese speakers, during office hours only)

Fax: 65324684

Website: www.indianembassy.org.cn

Annexure 1:

SITE PLAN



India Pavilion in Hall W1

Main Entry & Registration Area

Annexure 2:***India's Engineering Export to China (Value in US \$ MN)***

Commodity Code	2005-06	2006-07	Apr-- Jan 2006-07	Apr-- Jan 2007-08	% Growth
	val	val	val	val	
Coastal Vessels & Ships	0.03	16.09	0.03	21.07	70133.33
Cranes, Lifts & Winches	0.27	0.06	0.05	15.6	31100.00
Aircraft & Spares		0.14	0.14	8.29	5821.43
Other Structural	2.43	0.01	0.01	0.33	3200.00
Other Construction Machinery	0.87	5.73	5	65.83	1216.60
Boiler & Parts	1.85	4.32	1.78	16.42	822.47
Bright Bars	0.85	1.66	1.64	6.46	293.90
Other Steel Products N.O.S	3.68	1.9	1.02	3.8	272.55
Electric Manufacturers N.O.S.	0.83	0.56	0.35	1.24	254.29
Electric Wires & cables	1.2	0.65	0.5	1.52	204.00
Food Processing Machinery & Parts	2.68	2.84	1.96	5.57	184.18
Wagons Coaches & Locos	0.03	0.09	0.04	0.11	175.00
Electrodes	0.35	0.17	0.15	0.4	166.67
Sanitary Castings	5.41	1.99	1.5	3.27	118.00
Automobile Parts	10.45	8.43	7.06	15.28	116.43
Aluminium & Products Thereof	5.24	5.72	4.77	10.19	113.63
Dry Batteries	0.07	0.05	0.01	0.02	100.00
Hand Tools	0.61	0.57	0.3	0.6	100.00
Steel Files	0.15	0.06	0.04	0.08	100.00
Electric Fan & Parts	2.61	2.82	2.33	4.6	97.42
Ferrous industrial castings	2.63	4.88	3.59	7	94.99
Ferro Alloys	55.27	107.27	70.62	128.97	82.63
Pumps	1.53	1.89	1.49	2.52	69.13
Prime Mica & Mica Products	6.69	7.33	6.09	9.8	60.92
Bolts & Nuts (Fasteners)	0.34	0.7	0.48	0.77	60.42
Ferrous Holloware	0.26	0.39	0.37	0.56	51.35
Cutting Tools	1.87	2.03	1.49	2.19	46.98
Tractors & Agricultural Equipmts.	2.4	0.88	0.67	0.95	41.79
Bicycle & Parts	0.38	0.14	0.12	0.17	41.67
Heating & Cooling Equipmts	2.31	4.35	3.3	4.55	37.88
Other Industrial Machinery	22.74	27.89	22.53	27.38	21.53
Textile Jute Mill Machinery	1.31	3.48	3.07	3.71	20.85
I.C. Engine & Parts	4.96	7.03	5.64	6.64	17.73
Instruments All Types	24.67	25.56	21.11	23.33	10.52
Machine Tools	4.69	5.43	4.26	4.67	9.62
Stainless Steel Utensils	0.44	0.53	0.46	0.5	8.70
Misc. Manufacturers N.O.S	0.22	1.11	0.93	1.01	8.60
Air Compressor	6.98	9.74	8.19	8.83	7.81
Steel Forgings	15.07	1.52	1.45	1.54	6.21
Electric Power Equipmts. & Parts	29.43	44.83	34.9	36.84	5.56

Annexure 3:

CHINA MAP



SHANGHAI MAP

